UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

----x

PEARSON EDUCATION, INC.,
JOHN WILEY & SONS, INC.,
CENGAGE LEARNING INC., AND
THE MCGRAW-HILL COMPANIES, INC.,

. . . . . . . .

Plaintiffs,

-against- 07 Civ. 6914 (GEL)

:

MANOHAR MARIMUTHU, SHRIHARI SIVASUBRAMANIAM AND RAMKUMAR CHANDRASEKARAN D/B/A RK SELLERS AND JOHN DOE NOS. 1-5,

Defendants. :

- - - - - - - - - - x

DECLARATION OF LAURA SCILEPPI IN OPPOSITION

TO DEFENDANT'S MOTION TO DISMISS FOR

LACK OF PERSONAL JURISDICTION

LAURA SCILEPPI hereby declares pursuant to 28 U.S.C. § 1746 that the following is true and correct.

- 1. I am an associate at the firm of Dunnegan
  LLC, attorneys for plaintiffs Pearson Education, Inc.,
  ("Pearson"), John Wiley & Sons, Inc., ("Wiley"), Cengage
  Learning Inc., ("Cengage"), and The McGraw-Hill Companies,
  Inc., ("McGraw-Hill") in this action.
- 2. I am making this declaration in opposition to defendant's motion to dismiss for lack of personal jurisdiction.

- 3. The complaint alleges that defendants have without permission purchased Foreign Editions of plaintiffs' books manufactured outside of the United States and resold them to purchasers in the United States through online sales at www.abebooks.com, using the username RK Sellers.
- 4. To attempt to determine the extent of defendant's sales of infringing books, plaintiffs served a subpoena on Abebooks, Inc. ("Abebooks") seeking records of sales accounts listing defendant's name or e-mail addresses.
- 5. In response to the subpoena, Abebooks produced digital documents and the affidavit of John Chase, employee of Abebooks, authenticating the records pursuant to Rule 902 of the Federal Rules of Evidence. A copy of his affidavit is attached as Exhibit A. I have served on defendant a copy of the documents that Abebooks has produced pursuant to the subpoena.
- 6. I reviewed these Abebooks records to identify defendant's sales to purchasers in New York State. Specifically, I reviewed Abebooks Log CID 51331961, ("CID 51331961"), which will be made available to the Court upon request, and noted the row number indicating a sale to a New York resident.

- 7. The Abebooks records show that the defendant made sales into New York of 7 books copyrighted by Pearson. A summary of these sales is set forth in Schedule A.
- 8. The Abebooks records show that the defendant made sales into New York of 6 books copyrighted by Wiley. A summary of these sales is set forth in Schedule B.
- 9. The Abebooks records show that the defendant made sales into New York of 9 books copyrighted by Cengage. A summary of this sale is set forth in Schedule C.
- 10. The Abebooks records show that the defendant made sales into New York of 8 books copyrighted by McGraw-Hill. A summary of these sales is set forth in Schedule D.

I declare under penalty of perjury that the foregoing is true and correct.

Executed this 28th day of January 2008 in New York, New York.

Laura Scileppi

## Schedule A Defendant's Sales of Pearson Books into New York

Source Title Date of Sale Date of Registration

Row Number Registration Number

Consumer Behavior and Managerial

CID 51331961 Decision Making

November 13, 1998 September 7, 2006 77

TX0004889446

The Z80 Microprocessor: Architecture, Interfacing, CID 51331961 Programming, and Design

September 10, 2006 August 11, 2000

83 TX0005257129

CID 51331961 August 30, 2007

717

Fundamentals of Management:

Essential Concepts

CID 51331961 and Applications February 2, 2007 September 6, 2002

TX0005608347 361

Business Ethics: Concepts and

CID 51331961 Cases April 4, 2007 October 31, 2005

497 TX0006239649

Management of Organizational

CID 51331961 Behavior: Leading Human Resources May 30, 2007 January 5, 2001 653

TX0005323917

Essentials of Organizational

CID 51331961 Behavior June 1, 2007 March 26, 2002

685 TX0005500538

## Schedule B Defendant's Sales of Wiley Books into New York

| Title |  |  | Source |
|-------|--|--|--------|
|       |  |  |        |

Date of Registration Date of Sale Row Number Registration Number

Medical Instrumentation:

CID 51331961 Application and Design

December 11, 2006 May 14, 1998 TX0004737716 227

Chemical, Biochemical and Engineering Thermodynamics CID 51331961 April 25, 2006 January 18, 2007

311 TX0006328844

Fields and Waves in Communication

Electronics CID 51331961 February 12, 2007 July 22, 1994 383

TX0003857813

CID 51331961 February 21, 2007

428

Human Resource Management CID 51331961 March 11, 1999 May 13, 2007

639 TX0004953831

Fundamentals of Human CID 51331961 Resource Management June 6, 2007 August 20, 2004

704 TX0006013880

## Schedule C Defendant's Sales of Cengage Books into New York

Title
Date of Registration
Registration Number

Principles of Biostatistics May 8, 2000 TX0005206416 Source Date of Sale Row Number

CID 51331961 August 26, 2006 33

CID 51331961 August 31, 2006 49

CID 51331961 September 5, 2006 57

CID 51331961 October 16, 2006 194

CID 51331961 January 4, 2007 247

CID 51331961 January 26, 2007 343

CID 51331961 February 4, 2007 367

CID 51331961 February 6, 2007 372

Human Resource Management April 24, 2003 TX0005880745 CID 51331961 June 3, 2007 686

## Schedule D Defendant's Sales of McGraw-Hill Books into New York

|       |     | Tit   | le      |  |
|-------|-----|-------|---------|--|
| Date  | of  | Regis | tration |  |
| Regis | tra | tion  | Number  |  |

Essentials of Economics March 17, 2006 TX0006323752

Adolescence November 21, 1997 TX0004654048

Fluid Mechanics: Fundamentals and Applications February 8, 2005 TX0006164685

A Topical Approach to Life-Span Development March 17, 2006 TX0006312113

Essentials of Investments February 10, 1998 TX0004715420

Organizational Behavior: Human Behavior at Work January 11, 1993 TX0003470225 Source Date of Sale Row Number

CID 51331961 August 21, 2006 14

CID 51331961 September 11, 2006 100

CID 51331961 January 18, 2007 312

CID 51331961 January 27, 2007 348

CID 51331961 January 31, 2007 356

CID 51331961 January 22, 2007 325

CID 51331961 March 28, 2007 488

CID 51331961 May 30, 2007 654